



Sales and Customer Service Consultant

About Us

Peter Sadler Removals & Logistics is a family owned and operated logistics business operating out of a 9000 square metre warehouse in Laverton North. People are at the forefront of our business, and we are driven to help people develop and succeed

We specialise within various segments of the logistics industry including the following.

- Residential furniture removals.
- Commercial furniture movements.
- General transport deliveries around Metro Melbourne and Regional Victoria.
- Pick and pack warehousing solutions.

Some of our clients include Harvey Norman, Gurner, Aidacare, Moon Dog and Mountain Goat.

We are looking for an enthusiastic, capable, and driven Sales and Customer Service Consultant to join our growing team.

The role requires you to be a self-motivated individual who isn't afraid of a challenge. Your ability to multitask will set you up for success in this role. You will be expected to converse with a wide range of internal and external stakeholders within our business. These will include potential customers, existing customers, and your colleagues. You will be trained fully on our house relocation protocols and procedures to make you a successful part of the team.

Duties and Key Responsibilities

- Respond to all relocation's enquiries, via both inbound phone calls and warm outbound leads.
- Selling, scheduling and managing local and interstate relocations.
- Take phone calls and delegate messages for other departments.
- Complete integrity for previous days bookings.
- Assisting the Operations team with daily management of on-road teams.
- Attend fortnightly sales meetings & communicate any important operations information.



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- Refer broader sales opportunities where available to the sales team.
- Review and recommend improvements to current systems and processes.
- Attend all company full staff meetings.
- Administrative tasks as they arise.
- Additional tasks and responsibilities as they come to hand.

Required Skills

- Excellent communication skills, both written and oral.
- Proficient computer skills.
- The ability to work effectively with our on-road and office team members.
- Competent at multi-tasking and conflict resolution.
- Positive attitude, a willingness to learn and the ability to assist your teammates where required
- Punctuality

What Peter Sadler Removals and Logistics can provide you

- \$55,000 - \$75,000 per annum + superannuation, depending on the applicant.
- A three-month probation.
- Bonus structure to be implemented after completion of the probation.
- The base salary will be reviewed at the same time as the creation of a bonus structure.
- A fun family culture
- Opportunity for growth and development
- Regular social events such as: Rotating BBQs, Team dinners, overseas trips to award winners

Contact details

- Email: employment@petersadler.com.au
- Phone: 0433 733 568 or 0393161902
- Please apply with a CV and Cover Letter